

Learn how to get End to End visibility into IBM Z with leading APM vendors

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Session OG











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Current challenges facing the digital enterprise

Velocity of change is increasing while buying power is shifting from IT to the LOB

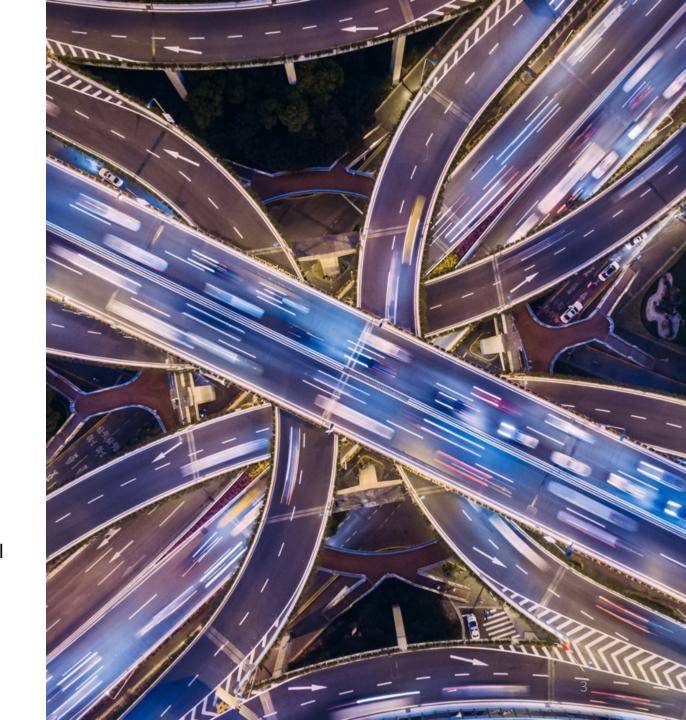
IT is now being held accountable for SLAs at a business application level while rate of change accelerates and operational complexity increases

Growth of hybrid cloud apps is increasing complexity

The mapping between business applications and mainframe resources are unclear and silos among people and environment inhibits SLAs attainment

IT Operation environment is increasingly strained

Organizations face skills issues as they go through a generational shift and teams are asked to reduce cost while maintaining operational integrity



IBM IT Operations Analytics Portfolio

Transport IBM Z ops data to where you need it

anomalies, and curate data

Provide insights, detect

IBM Z APM Connect

Minimize war rooms and finger pointing with rapid application issue isolation and clear identification of mainframe components in hybrid applications, for much more efficient use of limited IBM Z specialist skills

IBM Common Data Provider for z/OS

Efficiently stream operational data from 100+ sources in near realtime to multiple targets

IBM Z Operations Analytics Reduce outages and their business impact, by detecting anomalies and identifying root cause via deep insights and intelligent searching of ops data

IBM Z Decision Support

Improve operational planning, cost management, and decision making through enterprise-wide system performance reporting, service-level management, and usage accounting



APM Platforms





IT Operational **Analytics Platforms**









GUIDE SHARE EUROPE UK REGION

CDPz

IBM Common Data Provider for z/OS

IZOA

IBM Z Operational Analytics

IZDS

IBM Z Decision Support

ZAPM

IBM Z Application Performance Management Connect

Pain Points	Business Challenges	IBM Solutions
Velocity of change is increasing	SLAs at a business level	Z APM + IZOA
	Risk of outages	
	Unpredictable workloads	IZDS
Growth of hybrid cloud applications is increasing complexity	Mapping between application and resources unclear	Z APM
	Siloed working	Log Analytics & APM Solutions like Splunk, ELK, AppDynamics Enabled by CDP, Z APM, IZOA
IT Operation environment is increasingly strained	Skills issues	Log Analytics & APM Solutions like Splunk, ELK, AppDynamics Enabled by CDP, Z APM, IZOA
	Reducing costs	IZDS, Vendor consolidation, cost effective purchase vehicle

Only IBM provides a comprehensive offering to address the breadth of customer challenges

IBM Z Operations Analytics Offerings by Users



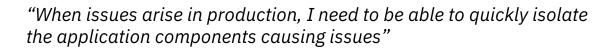
Problem Determination: Isolation, Identification, Remediation

ZAPM Connect





Miki **Application Owner**





Kathryn Line of Business Manager

"I need real time awareness of the business impact of IT issues"



Jim Z Subject Matter Expert

"I need to have deep insights into my domain. When major issues occur in my area, the buck stops with me to get them resolved"



Annette **Operation Analyst**

"I need near real time insights in system health to either quickly identify and fix issues, or hand over to the zSME"

IZOA

Enabled by CDPz

Performance Planning: Trend Analysis, Capacity Planning, Issue Prevention



Doug Z IT Operations Manager

"I need to understand usage trends and directions to forecast resource performance, constraints and eliminate shortages"

IZDS



Felix Capacity Planner

"I need to monitor systems performance over time, to do trend analysis & performance planning"

Operations

Business

Planning

Application Performance Management (APM) Tools

- Hybrid cloud applications are growing in number and complexity because new layers of IT systems are being built out on top of previous layers
- Applications are now managed at the Line of Business level and accountability for the SLAs is on an application by application basis
- The APM market is growing rapidly at 25% CAGR

Identify performance issues before hand Reduce outages by 50% or more

Isolate where the problem is occurring Improve availability by 60-90%

Diagnose for quicker problem isolationDiagnose problems 90% faster



Faster isolation & fixes

96x

Faster mean time to repair for companies with effective APMs 2018 State of DevOps Report

Reduced application downtime

\$700K

An hour is how much large companies lose, on average, during an hour of down time Aberdeen Group

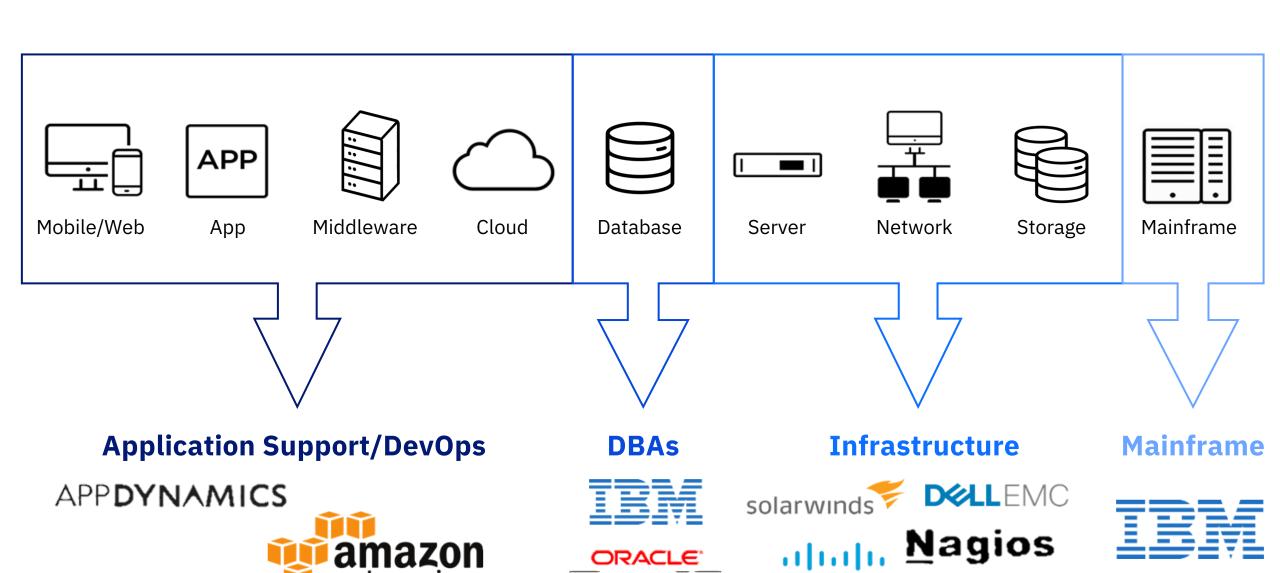
Fewer war rooms and false positives for mainframe SMEs

59%

Less man-hours spent in war rooms in organizations where APM data is actionable *TRAC Research*

Siloed Views and Tools Still Plague Most Organization





ENTER, FISE 1 , N. GEF

CISCO

mware



Most APM Vendors Offer Little Mainframe Visibility

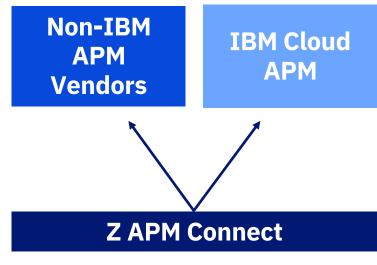


But end-user applications span all these teams



Two Key Areas of Capability Enabled by Z APM 🕒







Resource Monitoring

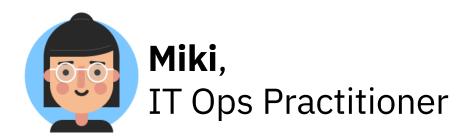
- Supported only with IBM Cloud APM in V5.5
- OMEGAMON required to pull resource monitoring data

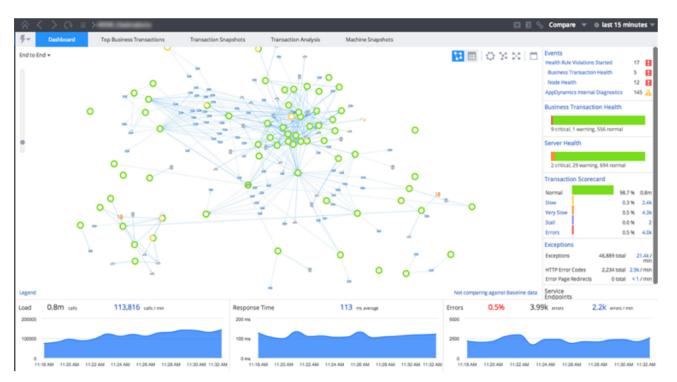
Transaction Tracking

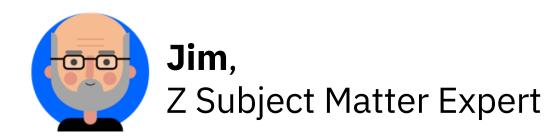
- Supported with AppDynamics APM in V5.5 and currently in beta with IBM Cloud APM
- View full end-to-end transactions from mobile to mainframe in a single dashboard for faster application issue isolation, identification of mainframe components in specific applications, and reduction of false-positives issues for zSMEs
- Allows customers to track the performance and availability of individual transactions as they flow through z/OS subsystems.
- Data is captured directly and does not rely on OMEGAMON and hence it can support customers running competitive monitoring solutions like BMC/CA/ASG etc.

Personas Involved During a Mainframe Issue





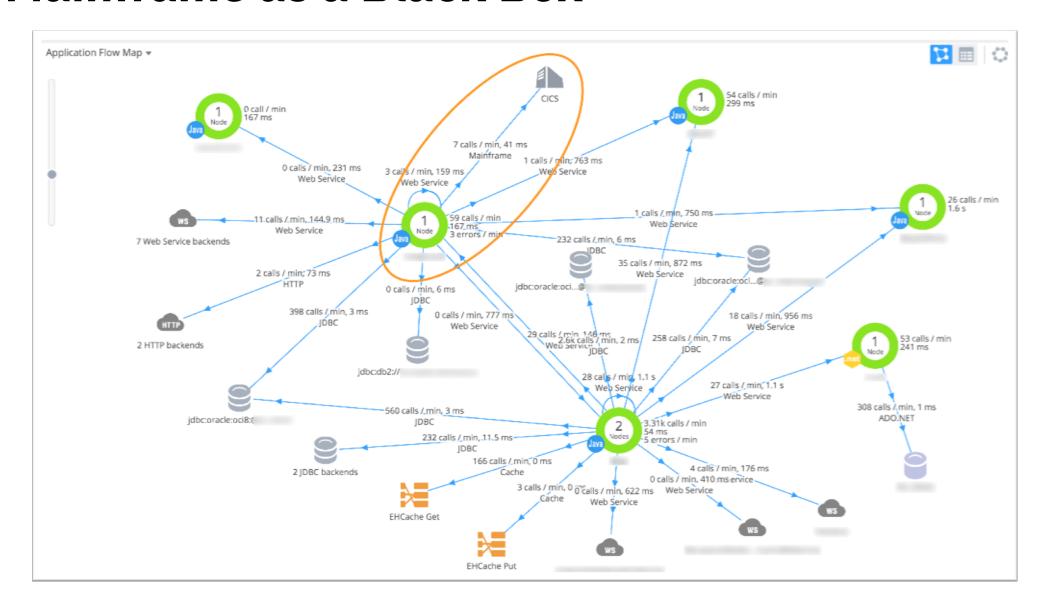






Out of the Box, AppDynamics Flowmaps Show Gthe Mainframe as a Black Box





Typical Troubleshooting Workflow Today





AppDynamics generated a alert showing a performance deviation.

I can see the response is slower than normal calling the mainframe. I'm going to speak to MQ zSME.



MQ looks ok to me. I'll check with the CICS zSME



CICS is looking good. Must be Db2....





ΜQ

CICS zSME





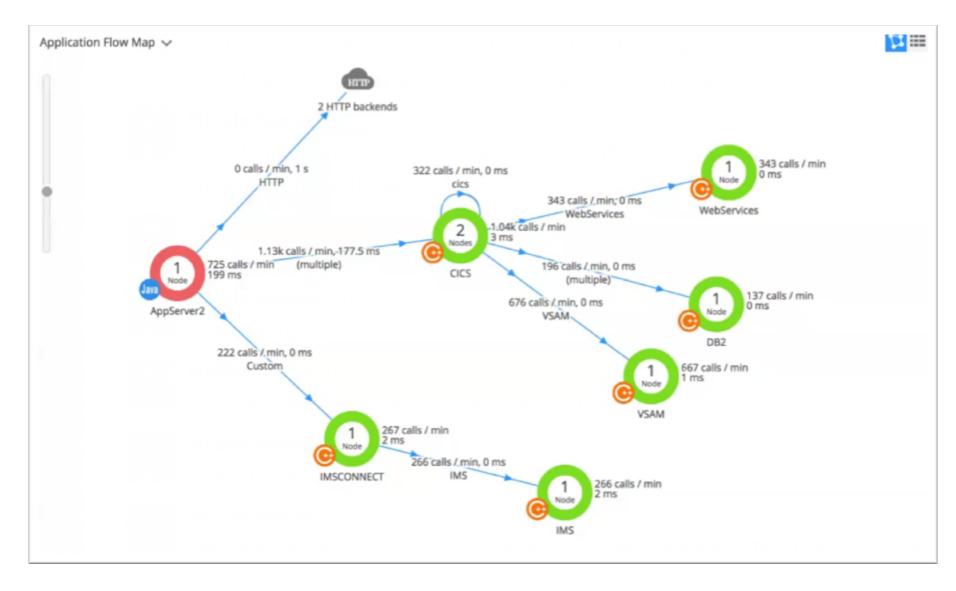
Uh-oh! That transaction is waiting on a lock slowing down the response time.



Z DB Admin

Mainframe Transactions Now Visible with IBM Z APM Connect





Troubleshooting Workflow with Z APM Connect





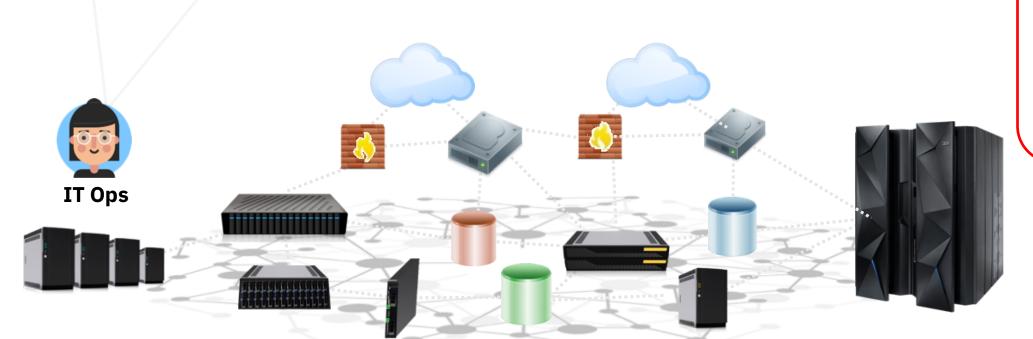
AppDynamics generated a alert showing a performance deviation.

I can clearly see the z/OS Db2 response is slower than normal. I'm going to speak to Db2 zSME.

Faster isolation & fixes

Reduced application downtime

Fewer false positives for mainframe SMEs





Uh-oh!
That transaction is waiting on a lock slowing down the response time.



Z DB Admin

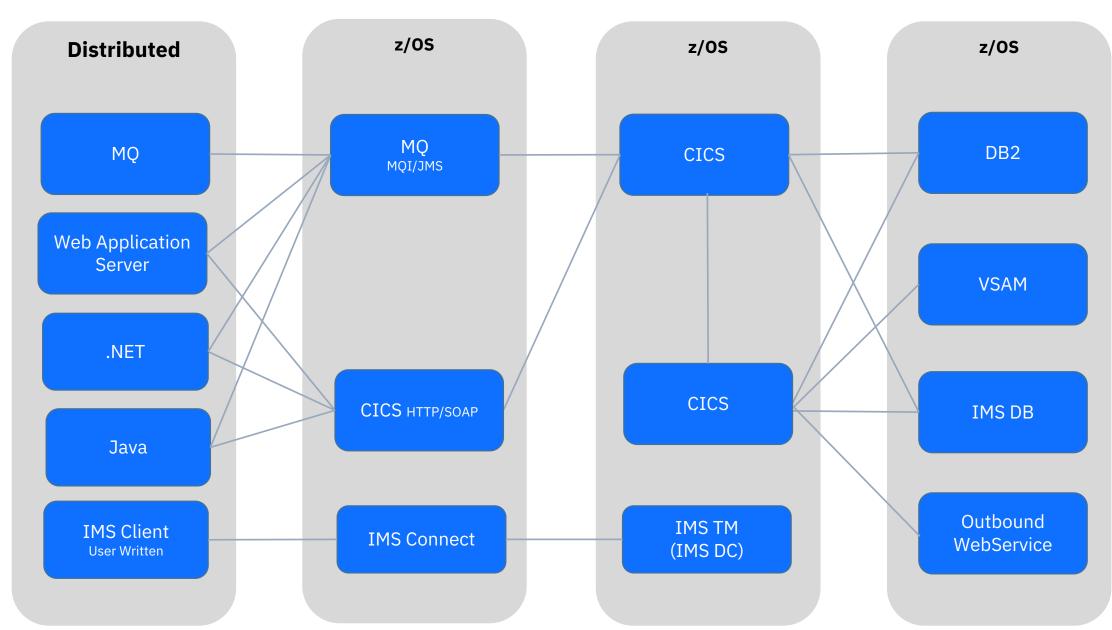


"Too much information in the wrong hands can be dangerous. You're going to give someone information they don't understand, and I find that quite scary."

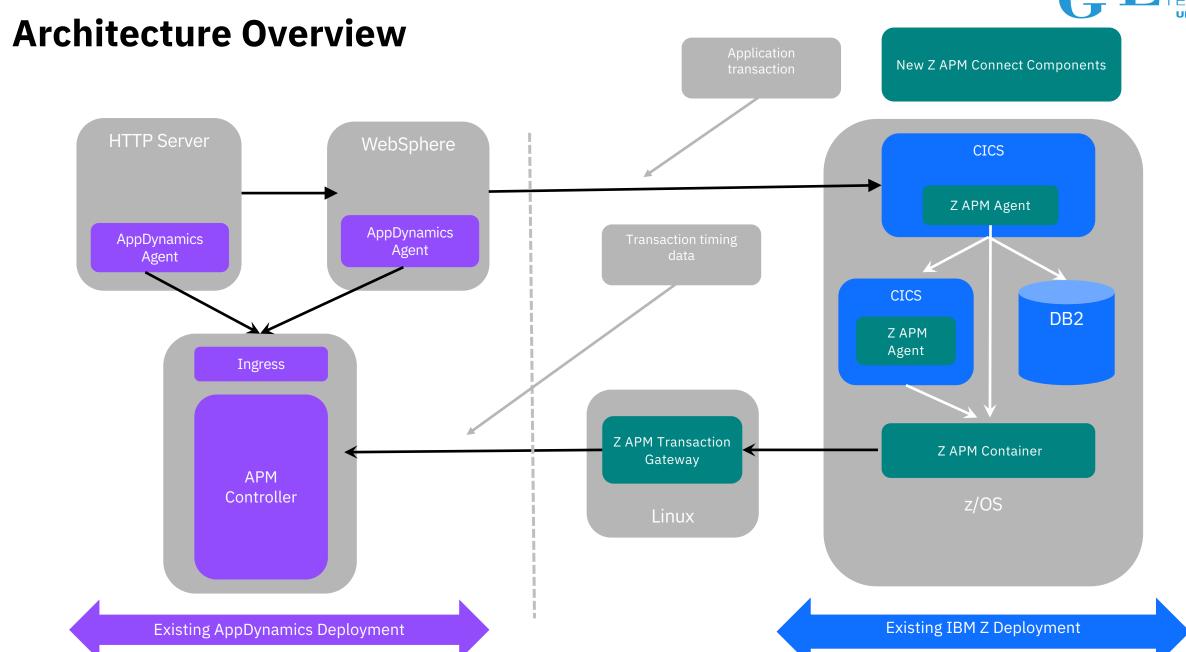
- Head of Mainframe at South Africa's largest bank

Currently Supported z/OS Transaction Flows









IBM Z APM Connect's First Year



4Q17

• First release with robust CICS and MQ support

1Q18

- Performance enhancements
- Bug fixes

2Q18

- Initial IMS flows
- Greater MQ detail

3Q18

- Multi-controller support
- Execution based pricing

4Q18

- Additional IMS flows
- Performance enhancements

Execution Based Pricing

To enable a more agile digital transformation of your business, Z APM Connect will now be available to purchase per LPAR rather than based on the size of your z/OS deployment

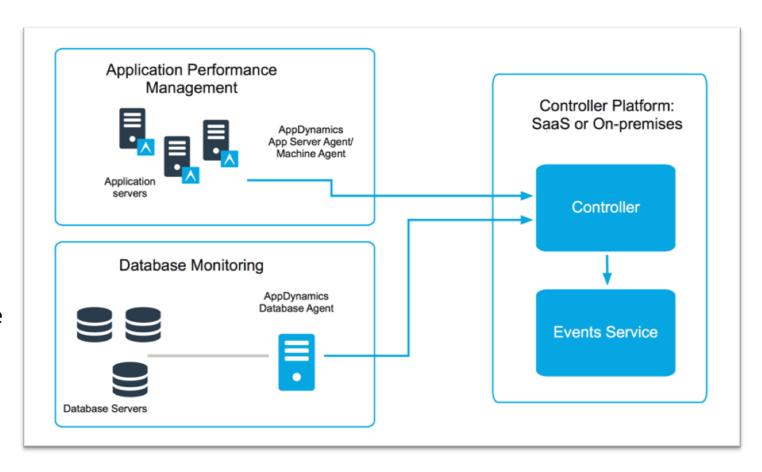
Multiple Controller Support

For large deployments of AppDynamics, customers will multiple AppDynamics controllers will have an even greater level of visibility

Multiple controller support detail



- The AppDynamics controller is the central management server where all data is stored and analyzed, and all AppDynamics agents connect to the controller to report data
- Earlier versions of the product could only support visibility into one controller
- IBM Z APM Connect v6.1 supports multiple AppD controllers for enhanced visibility



This support is essential for any clients with multiple AppDynamics controllers which is typical for the largest IBM Z clients

Execution based pricing detail





Execution Based

The required license capacity of z Systems IPLA sub-category program with these terms equals the capacity of the LPAR(s) where the z Systems IPLA program executes. Execution-based programs will appear on the Sub-Capacity Report.

z/OS Based

The required license capacity of a z Systems IPLA program with these term equals the license capacity of z/OS (and z/OS.e) on the machine(s) where the z Systems IPLA program executes. z/OS-Based programs will not appear on the Sub-Capacity Report because z/OS appears there.

Value Drivers

- Purchase the product just for the LPARs where you need it
- Roll out of end-to-end visibility is more approachable working on an individual basis
- Enables initial and faster smaller deals for land and expand approach

Client Feedback



"Before this integration, the mainframe was just a black box and we couldn't truly manage our applications end-to-end" - Large Nordic Bank

"With this step, System Z is a fully integrated component in the global eco-system which enables us to manage applications transparency end-to-end. Stop finger-point and focus on the real problem!"

- Swiss Bank

Assets – General Z APM Connect



- Overview video: http://ibm.biz/ZAPMOverview
- Product Page: http://ibm.biz/ZAPMConnect
- Product Documentation: http://ibm.biz/ZAPMDocs
- Announcement letter: http://ibm.biz/ZAPMV6-1Announce
- Beta Page: http://ibm.biz/ZAPMBeta
- Z APM Connect for zSMEs blog: https://developer.ibm.com/mainframe/2017/11/03/ibm-z-apm-connect-apm-can-help-zos-operations-teams/
- VU Pricing details: http://www-
 03.ibm.com/systems/z/resources/swprice/zipla/index.html

Assets – APM Vendor Specific Details



IBM Cloud APM Specific Information

- Product page: https://www.ibm.com/us-en/marketplace/application-performance-management
- Cloud APM z Systems extension pack announcement + part numbers: https://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/4/897/ENUS217-064/index.html&lang=en&request_locale=en
- IBM Cloud APM v8.1.4: http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/8/897/ENUS217-348/index.html&lang=en&request_locale=en
- IBM Cloud APM SaaS Overview and links blog: http://ibm.biz/BdiYsG
- Walk though live demo blog: http://ibmurl.hursley.ibm.com/O1CQ

AppDynamics Specific Information

- Partnership announcement: http://ibm.biz/IBMAppDPartnership
- Product Announce Blog: https://blog.appdynamics.com/news/announcing-ibm-z-apm-connect-for-appdynamics/
- AppD Summit session: http://ibm.biz/AppDSummitZAPMConnect (33 minutes)
- AppD Summit demo: http://ibm.biz/ZAPMDemo (9 minutes)



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This session is OG





