

RSM PARTNERS

World Class Mainframe Specialists

***The MIT Programme
Staff Development***

for a changing environment

The Business Challenge

Whether you consider your mainframe to be a strategic asset or a legacy system, it is a critical part of your organization's infrastructure.

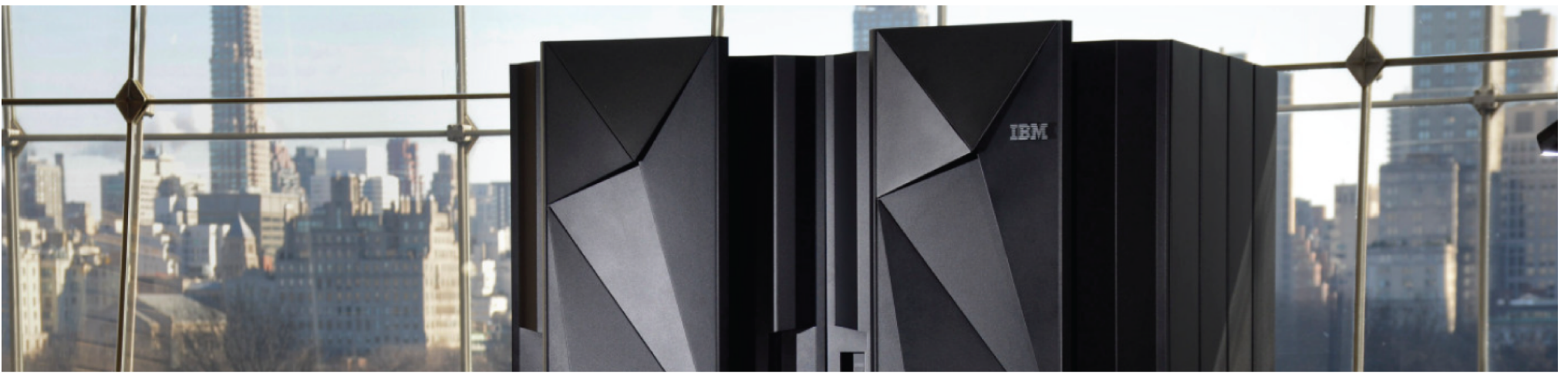
Due to a world-wide skills shortage, coupled with existing teams reaching retirement age, the mainframe is becoming increasingly difficult to support.

1989



1989- 2018





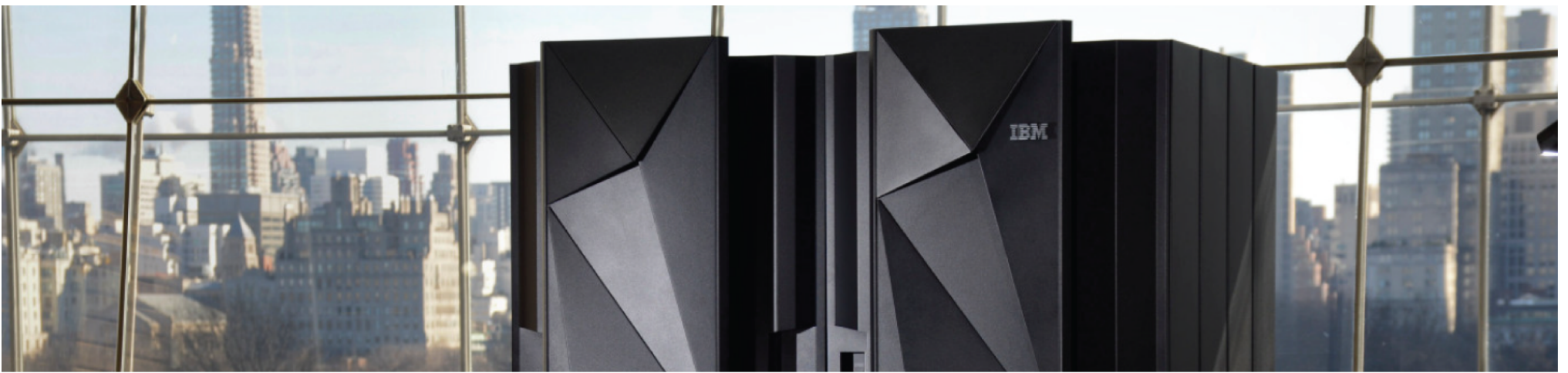
The RSM Business Drivers

RSM Partners mission statement

“RSM Partners helps its clients succeed in delivering their mainframe strategy by providing a comprehensive set of complementary mainframe infrastructure services that manage volatility and mitigate risk, which are underpinned by our unrivalled pool of highly experienced consultants”

Why RSM Partners?

- 100% focused on IBM mainframe infrastructure
- More expertise and experience than any other provider, offering one of the largest IBM mainframe skills pools available worldwide
- All personnel are carefully vetted for their skills and track record, alongside their professionalism, integrity and communication skills
- RSM Partners is dedicated to sustaining its long-term skills capability via significant investment in our Mainframers in Training (MIT) Programme
- All services are UK-based



Mainframe Careers

Challenge : Perception







Mainframes Rule the World

Some facts and figures..

Mainframes..

Put men on the moon, and are still at the cutting edge of computing today

Host 70% of the World's Business Data

Process 90% of the worlds credit card transactions

Mainframes are used by..

71% of the Fortune 500

92/100 of the world's largest banks

23/25 of the words top retailers

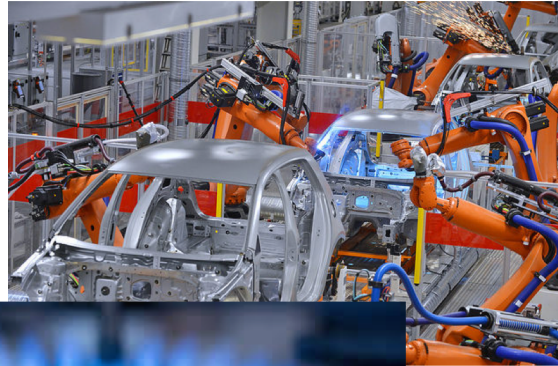
10/10 of the worlds top insurers

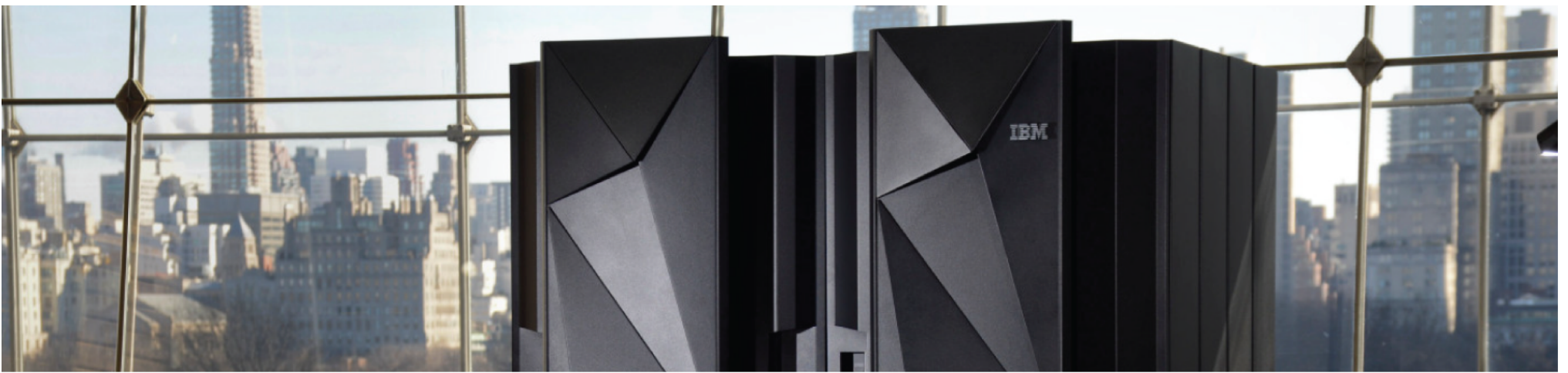
Government Departments

3 more ..

- Google now processes over **40,000 search queries** every second on average, which translates to over **3.5 billion searches** per day
- Mainframes handle **30 billion business transactions each day**
- Revenue from z System sales increased 64 percent in 2017, compared to the previous year

A snapshot of the mainframe client base...





Mainframe Careers

Why?

The Business Challenge

Whether you consider your mainframe to be a strategic asset or a legacy system, it is a critical part of your organization's infrastructure.

Due to a world-wide skills shortage, coupled with existing teams reaching retirement age, the mainframe is becoming increasingly difficult to support.

Aspirations.....

“I want to work closer to the machine end of computing “

“I want to work in a niche market, not be a part of a big corporate undervalued graduate scheme, where there is a high likelihood of getting dropped after a year or so“

“I want the sense of self worth you get from working on something important “

“I want to invest my time in skills that remain current for an extended period of time “

“I want to opportunity to work for myself eventually “

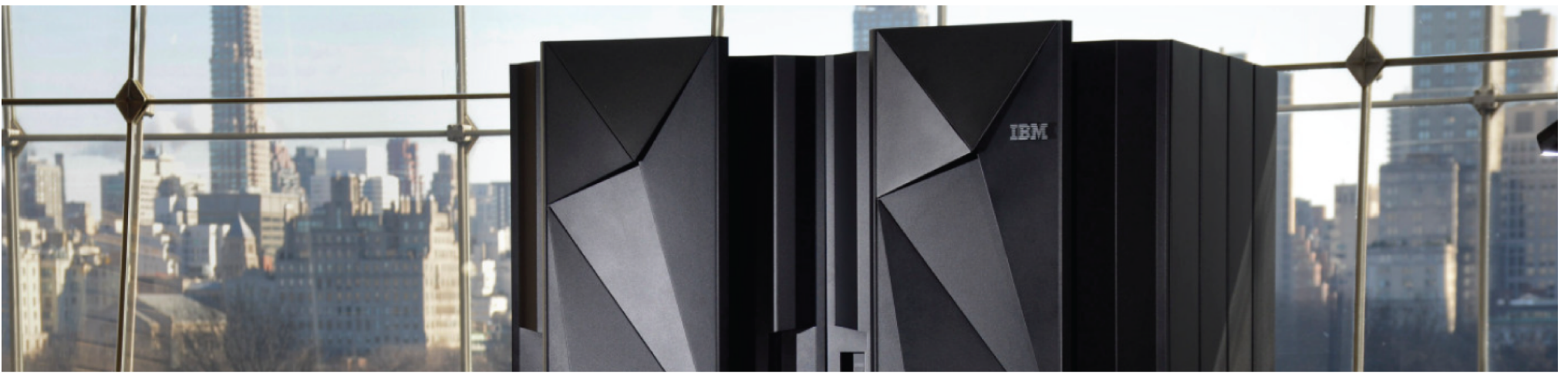
The next 10 years

- ✓ Cyber Warfare
- ✓ Cyber Crime
- ✓ Crypto currencies
- ✓ GDPR
- ✓ Globalization
- ✓ Digitization
- ✓ Exponential data growth
- ✓ Faster processing speeds
- ✓ Device convergence



The Future of the Mainframe...





Mainframe Careers

How?

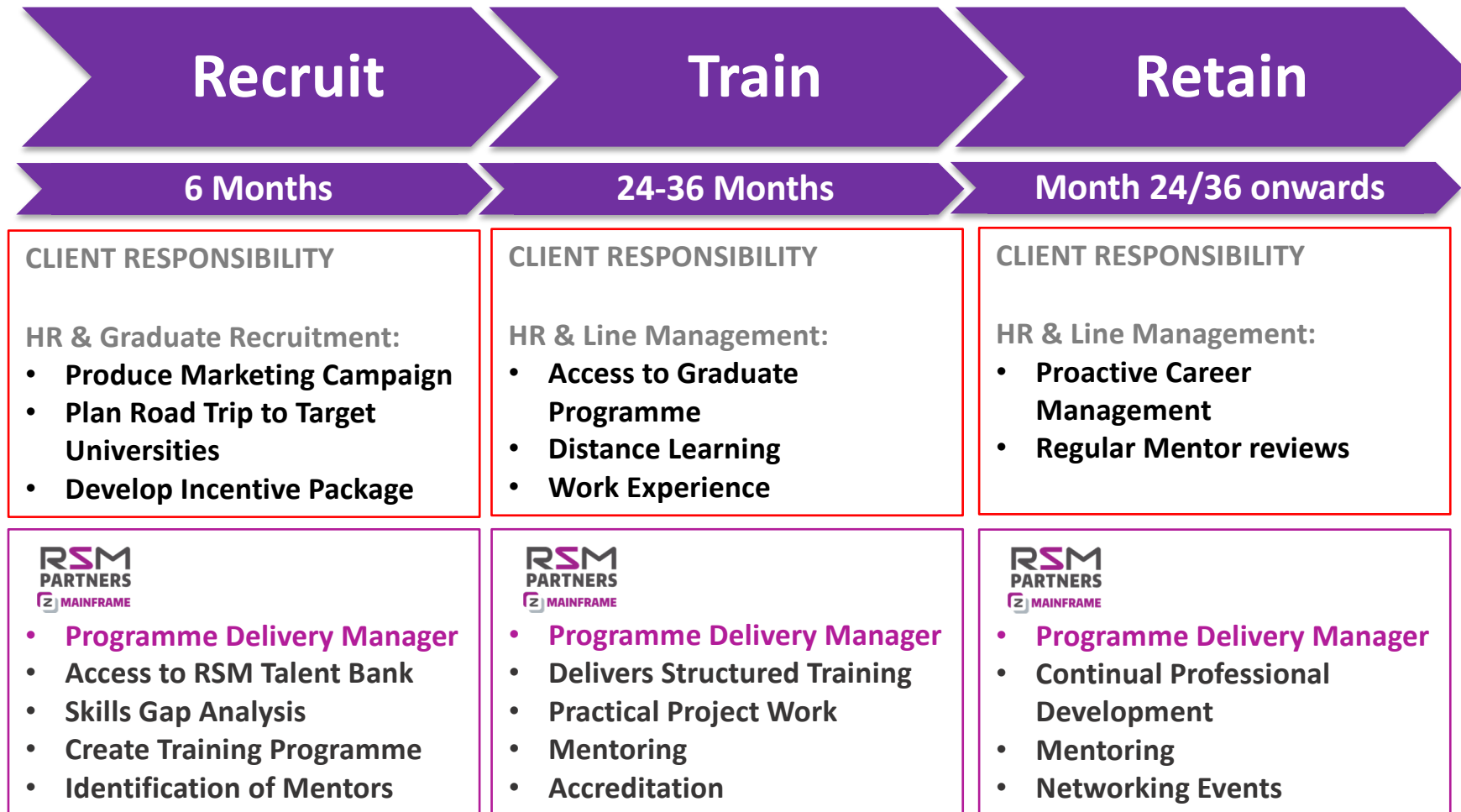
RSM Mainframers In Training (MIT)

Programme Summary

- A 2-3 year Structured training programme for new entrants to the industry currently in its sixth year
 - No age or qualification restrictions – just a willingness to succeed
 - 12 months general introduction to mainframe
 - 12-24 months of specialisation
 - Progressive structured training courses & conference attendance
 - Access to a full suite of Mainframe Software from IBM and ISVs
 - Portfolio of independent practical work on the RSM development LPAR
 - Individual Mentoring
 - MTP Examinations & ITIL Qualification
 - General business effectiveness training

White Label MIT Programme Summary

Roles and Responsibilities



GenZ

A Community of Budding Mainframers

GenZ

- ❑ Networking group for Budding Mainframe Professionals
- ❑ Events will include knowledge sharing, technical workshops, sessions and open discussions
- ❑ Launch at GSE on Tuesday 6th November, 12.45pm -1.45pm in Suzuka, with lunch served in room



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Questions to the Panel