

Making the Mainframe a Millennial Magnet

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November 2018
Session QG



Agenda:

- Introduction
- Initial Contact
- Onboarding
- Training
- Retention

The bleak picture:

Skills Shortage	Very little mainframe skills currently on the market or geographical challenges
IT / STEM People	According to the EU, by 2020, there will be a shortage of 700,000 STEM people
0 Unemployment in IT in Prague	High Salaries are easy to find for top talent. Even offering top dollar does not keep people motivated long-term
Comfort Zone	Difficult to tempt skilled developers away from their sphere of knowledge. Green screen looks strange if a person is used to developing using some of the modern IDEs

CA Technologies:

Biggest Mainframe ISV ie. after IBM

PTC (Prague Technology Center):

- **Founded in 2005**
- **Grew to 130 engineers in 2012**
- **Now 291 engineers, management and Product Management**
- **Extended product coverage (over 40 mainframe products supported)**
- **Average age - 36**
- **Over 40 nationalities represented**

Who am I?

- **Been around a while**
- **Joined CA in 2012**
- **Conducted over 200 Interviews**
- **25 successful hires in that time**

Initial Contact:

Advertising 2017 we started a major advertising campaign.



Initial Contact:

Brand Building on Local Markets:



- **Job Fairs at Local Universities.**
- **University Cooperation**
- **Local School lectures**
- **Career Discovery days**
- **Code Weeks**

PTC partners with local universities!

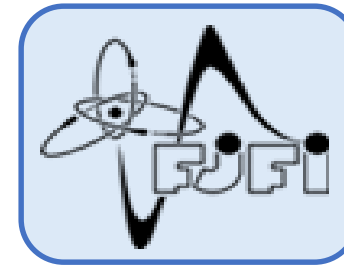
... by providing Mainframe Basics courses (and teacher) to famous Czech IT universities



Czech Technical
University



Charles
University



University of
Nuclear Sciences

... by welcoming interns during the summer exploring the Mainframe technology and The Prague Technical Center



Initial Contact:

Other general ideas

- **Public Events e.g. Open Days**
- **Strong Referral program**
- **Internships**
 - **Full-Time short term**
 - **Part-Time Long term**
 - **Focus on the student so they get value from the internship**

Onboarding:

Interviewing the candidates:

- **Co-ordination** Having a candidate (especially straight from University) walk into a room and face 3 managers and a few engineers all firing questions!
- **If the candidate seems suitable, considering showing the person the office space and introduce to the team**
- **Explain the training program in detail so the person has a clear picture what they are moving into**

Hiring:

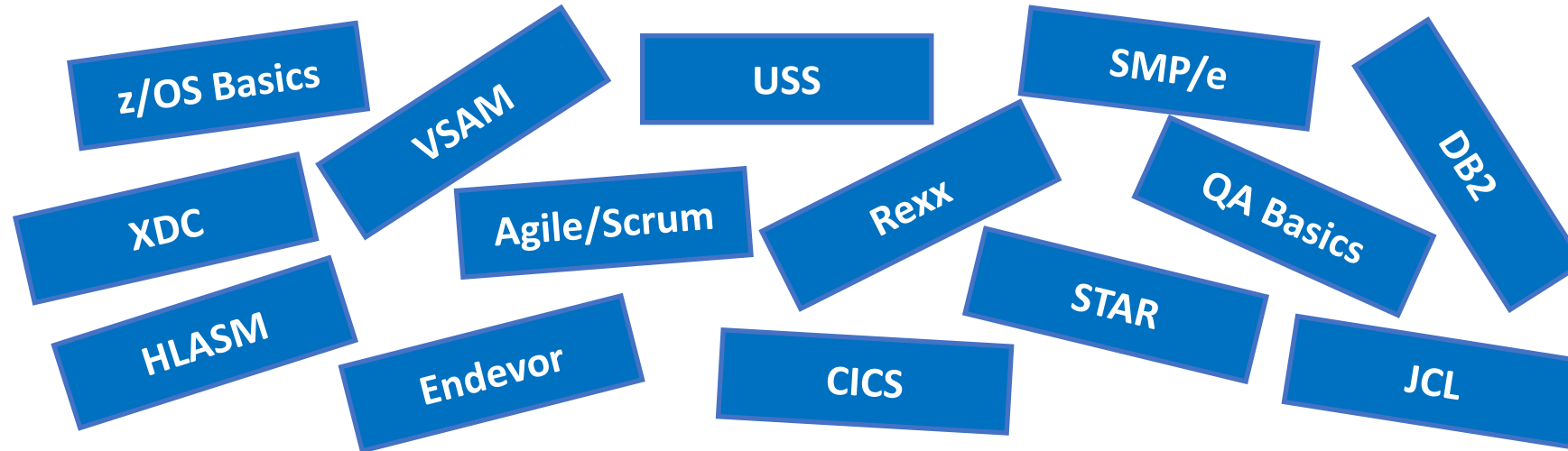
- **Make sure the candidate is given complete support**
- **Be careful with VISA Implications**
- **If there is a probation period, make sure this is explained**
- **Consider a buddy program to help the new hire get accustomed to the office atmosphere and logistics**

Training:

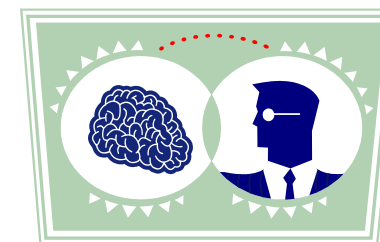
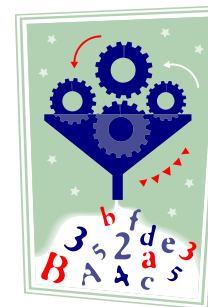
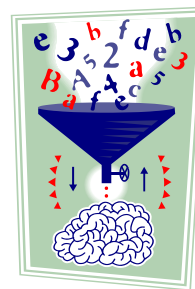
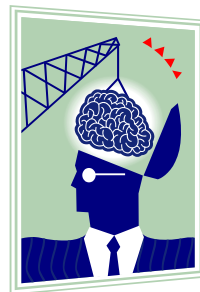


PTC has a 2+ months Mainframe curriculum for new employees

A set of Mainframe “basics” are given to new engineers when they join



... followed by Knowledge Transfer from experienced staff (onsite or in the US)



Training (continued).

- Product Training within the teams
- TechAid – ongoing training (Technical and soft skills)
- Product Share Presentations
- Rotational Residency program

Retention:

Working Conditions and Environment



Benefits Package:

- Volunteer Days
- Subsidized Lunch Vouchers
- Multi Sport cards
- Health benefits
- Social events

Retention:

Culture



Global Village: A chance to represent your home country and show it off including demonstrations of food, drink and song/dance



Retention:

Career Development

- Clear career progression (transparent)
- Modern developer tools
- Opportunity to move to different roles
- Fully maintained development plan
- Good training materials
- Opportunities to attend conferences
 - Sales
 - GSE
 - Share
 - IDUG

Retention:

Autonomy:

- Introduction of Agile practices
 - Self directed work teams
- Opportunity to spend time on Innovation
- Currently working on a CI/CD prototype
- Test Automation
- Patent Programs

Retention:

Hackathon!



We want your feedback!

- Please submit your feedback online at
 - <http://conferences.gse.org.uk/2018/feedback/qg>
- Paper feedback forms are also available from the Chair person
- This session is **QG**

